

Friends™

B U S I N E S S S O U R C E

Everything for people@work.

Corporate Headquarters
2300 Bright Road
Findlay, OH 45840
Cleveland
4199 Kinross Lakes Parkway
Suite 200
Richfield, OH 44286
Columbus
214 Hoff Rd. Suite H
Westerville, OH 43082
Toledo
355 Tomahawk Drive
Maumee, OH 43537
Mansfield
165 N. Trimble Rd.
Mansfield, OH 44906

May 1, 2010

FRIENDS OFFERS JANSAN KNOW-HOW

COLUMBUS, Ohio – With additions like Mark Gollihue, Friends Business Source continues to grow company knowledge and expertise through new hires.

“After meeting Mark, I knew that his skills and work ethic were a fit for our company,” notes Betsy Hughes, Vice President of Sales for Friends. “I am very excited to have his expertise in the Columbus market.”

Mark has been in sales for the past 20 years. He began as a sales representative for a paper company in 1990 where he maintained service accounts and initiated new business for sales growth. He conducted a company training program and began to specialize in floor, carpet and concrete care.

Between the years of 2000 and 2007, Mark managed five counties with accounts in the Columbus area for a janitorial supply company. He worked with his clients to maintain the most cost-effective methods of acquiring and utilizing cleaning supplies. Within new industry developments, Mark continued to train in OSHA requirements and blood borne pathogens as he raised awareness in his market through organized seminars.

In 2007, he was promoted to Senior Sales Representative for yet another janitorial supplier. Mark managed new leads for the company’s high-profile accounts. The number of his accounts doubled in size throughout his first year with the company.

As a Janitorial Account Executive for Friends Business Source in Columbus, Mark sees himself as someone who continually trains and educates his fellow employees and Friends’ customers. His future aspirations include personal and company-wide growth.

“I see a company with a progressive management style, which will lead our people to new heights,” states Mark in regards to Friends decision to grow its team of sales professionals. “I plan to uphold Friends’ goal to become the number one janitorial supplier in the Columbus market.”

Mark will be establishing and developing janitorial customer accounts for Friends in the Columbus area.

Friends Business Source is one of Ohio’s largest independently owned office supply dealers. For over 45 years, Friends has been partnering with companies throughout Ohio and into southeastern Michigan to maintain the best service and supply of office related products. They specialize in office supplies, office furniture, business machines, educational services, coffee-trend supplies, promotional products and janitorial supplies. As a single source supplier, Friends truly has everything for people at work.

MEDIA INQUIRIES

Ashley Barger, Direct Marketing Manager
Friends Business Source
2300 Bright Road
Findlay, Ohio 45840
ashley@friendsoffice.com

Betsy Hughes, Vice President of Sales
Friends Business Source
2300 Bright Road
Findlay, Ohio 45840
betsy@friendsoffice.com

800.427.1704

www.friendsoffice.com

OFFICE PRODUCTS BUSINESS MACHINES OFFICE FURNITURE JANITORIAL/BREAKROOM PRINTING SERVICES