



Customer Business Review

Report Period: 10/01/2009 through 12/14/2009
 Customer Number: 4994
 Customer Name:

Sales Order Dollars

<u>Period</u>		<u>Period</u>	
Purchase Dollars:	\$3,365.69	Contract:	\$1,980.35
Purchase Return/Credits:	\$0.00	Non-Contract:	\$1,385.34
Net Purchases:	\$3,365.69	Totals:	\$3,365.69

<u>Year-To-Date</u>		<u>Year-To-Date</u>	
Purchase Dollars:	\$6,947.91	Contract:	\$4,256.46
Purchase Return/Credits:	\$0.00	Non-Contract:	\$2,691.45
Net Purchases:	\$6,947.91	Totals:	\$6,947.91

Fill Rate:

In Stock Fill Rate (Contract & Non Contract)

Percent Fill: 100.00%

Contract Item Fill Rate

Percent Fill: 100.00%

Returns/Credits:

Purchase Return/Credit Amount:

Purchase Return/Credit % of Sales:

Order Summary Analysis (Sales Orders Only)

	<u><\$50.00</u>	<u>\$50-\$99.99</u>	<u>\$100.00 - \$149.99</u>	<u>\$150.00 - \$199.99</u>	<u>\$200.00 - \$249.99</u>
Number of Orders	0	1	0	0	1
Number of Lines	0	1	0	0	2
Ordered Dollars	\$0.00	\$85.35	\$0.00	\$0.00	\$200.55

Ordering Habit Summary

Total Orders:	Total Order Lines:	Avg. Lines per Order:
9	38	4.22

Listing Of Orders By Order Source

Order Source Description	Total Sales For Order Source	Orders Per Order Source
Regular	\$1,093.60	4
Web	\$2,272.09	5
Totals	\$3,365.69	9

Item Summary Analysis

Top 15 Items By Quantity

RANK	Item ID	Item Description	UOM
1	AVE03301	BINDER, 3-RNG, STD, 1"-BK	EA
2	MMM810341296	TAPE, TRANS, MAGIC. 75"'- 1"'CO	RL
3	LOP10001	FOLDER, FILE, MLA, LTR, 11PT, 1/3CT	BX
4	UNV11201	PAPER, XERO/DUP, 20#, LTR, CA	RM
5	UNV47200	CARD, INDEX, PLAIN, 3X5, WE	PK
6	WLT851031	PAPER, LTR, 3 HOLE PUNCH	CT
7	HEWQ2613X	CRTDG, SMT PRT, HY, LJ1300 SRS	EA
8	HEWC7115X	HP 15X PRINTER TONER CARTRIDGE	EA
9	UNV21200	PAPER, XERO/DUP, WE, LTR, 20#	CT
10	PANKXFA83	TONER, PANASONIC, KXFL511	EA
11	LOP10951	BOX, STRG, LIFT-LID, LTR, 12/CT	CT
12	UNV95230	PAPER, XERO/DUP, 3HP, 98B, WE	CT
13	SMD14537	FLDR, LTR, 11PT, W/FAST, 1/3	BX
14	SWI38101	REMOVER, STAPLE, BK	EA
15	CANC250D	COPIER, C250D	EA

Top 15 Items By Sales

RANK	Item ID	Item Description	UOM
1	HEWQ2613X	CRTDG, SMT PRT, HY, LJ1300 SRS	EA
2	HEWC7115X	HP 15X PRINTER TONER CARTRIDGE	EA
3	CPCACONTRACT-UC	ANNUAL METER BILLING	EA
4	CPCQCONTRACT-UC	QUARTERLY METER BILLING	EA
5	TOSE28	ESTUDIO 28 DIGITAL COPY MACH.	EA
6	WLT851031	PAPER, LTR, 3 HOLE PUNCH	CT
7	CNMCP1213DII	CALCULATOR, COMMERCIAL	EA
8	UNV21200	PAPER, XERO/DUP, WE, LTR, 20#	CT
9	PANKXFA83	TONER, PANASONIC, KXFL511	EA
10	HEWQ2612AD	BLK LJ PRINT CTRG, DUAL PK	PK
11	LOP10951	BOX, STRG, LIFT-LID, LTR, 12/CT	CT
12	UNV95230	PAPER, XERO/DUP, 3HP, 98B, WE	CT
13	CANC250D	COPIER, C250D	EA
14	PANKXFA84	DRUM, PANASONIC, KXFL511	EA
15	SMD14537	FLDR, LTR, 11PT, W/FAST, 1/3	BX

Sales By Month Summary Analysis

Year	Month	Monthly Purchase Dollars	Monthly Order Returns/Credits
2009	January	\$327.16	\$0.00
2009	February	\$0.00	\$0.00
2009	March	\$0.00	\$0.00

2009	April	\$327.16	\$0.00
2009	May	\$0.00	\$0.00
2009	June	\$718.26	\$0.00
2009	July	\$1,107.76	\$0.00
2009	August	\$422.40	\$0.00
2009	September	\$679.48	\$0.00
2009	October	\$1,415.65	\$0.00
2009	November	\$1,192.00	\$0.00
2009	December	\$758.05	\$0.00
Totals		\$6,947.91	\$0.00

Item Group Purchase Analysis

Item Group Description	Total Group Purchase \$'s	% Of Group
Desk & Office Supplies & Accessories	\$166.38	4.90
Filing & Record Storage	\$196.46	5.80
Loose Leaf Binders & Accessories	\$21.36	0.60
Office Machines & Equipment	\$1,246.59	37.00
Paper Products	\$545.88	16.20
Technology Products & Supplies	\$1,170.60	34.80
Writing Instruments & Correction	\$18.42	0.50
Totals	\$3,365.69	100.00

Item Group Purchase Analysis

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Thank You for Your Business!

15-Dec-09

Branch: All Locations

% of purchase

58.80%

41.20%

100.00%

61.30%

38.70%

100.00%

\$0.00

0.00%

<u>\$250.00 - \$499.99</u>	<u>\$500 +</u>
5	2
16	19
\$1,763.14	\$1,316.66

<u>Avg. Order Size (\$):</u>
\$373.97

% Of Order Source	
	32.50%
	67.50%
	100.00%



Ship Qty	Ship Amount
12	\$21.36
12	\$23.40
10	\$41.90
10	\$45.90
10	\$6.70
6	\$249.84
6	\$492.60
5	\$365.90
5	\$144.95
4	\$115.56
2	\$93.48
2	\$88.38
2	\$54.38
2	\$6.44
1	\$85.35

Ship Qty	Ship Amount
6	\$492.60
5	\$365.90
1	\$351.77
1	\$350.06
1	\$306.43
6	\$249.84
1	\$152.99
5	\$144.95
4	\$115.56
1	\$111.55
2	\$93.48
2	\$88.38
1	\$85.35
1	\$84.99
2	\$54.38



Net Monthly Purchase Dollars	
	\$327.16
	\$0.00
	\$0.00

